19 November 2026
To all Bidders

Dear Sir/ Madam,

Selection of Consultants for Destination Representation in Benelux Countries (Holland, Belgium & Luxembourg

Procurement Reference Number: MTPA/IFB/26/2026-27

Clarification No. 1

Please refer to the above-mentioned tender.

Question 1. What is satisfactory verification of financial reports?
Reply 1: Submit third-party invoices, payment evidence, approved expenditure details and relevant supporting records.
Question 2. What are the verification and payment timelines?
Reply 2: Clause 41.2.2 provides for payment within 60 days following relevant deliverables and invoice, subject to verification; Clause 41.2.3 provides a 90-day final-report approval period.
Question 3. How do monthly fees relate to 40/40/20 payments?
Reply 3: Monthly remuneration is invoiced with monthly activity reports; 40/40/20 relates to approved project activities and reconciliation.
Question 4. When may instalments be withheld?
Reply 4: Deficiencies or missing evidence are to be communicated, and the agency may provide corrections before satisfactory verification and payment.
Question 5. Is the first 40% an advance requiring a guarantee?
Reply 5: The initial project advance requires a bank or insurance guarantee matching the advance, in the prescribed form.

Director